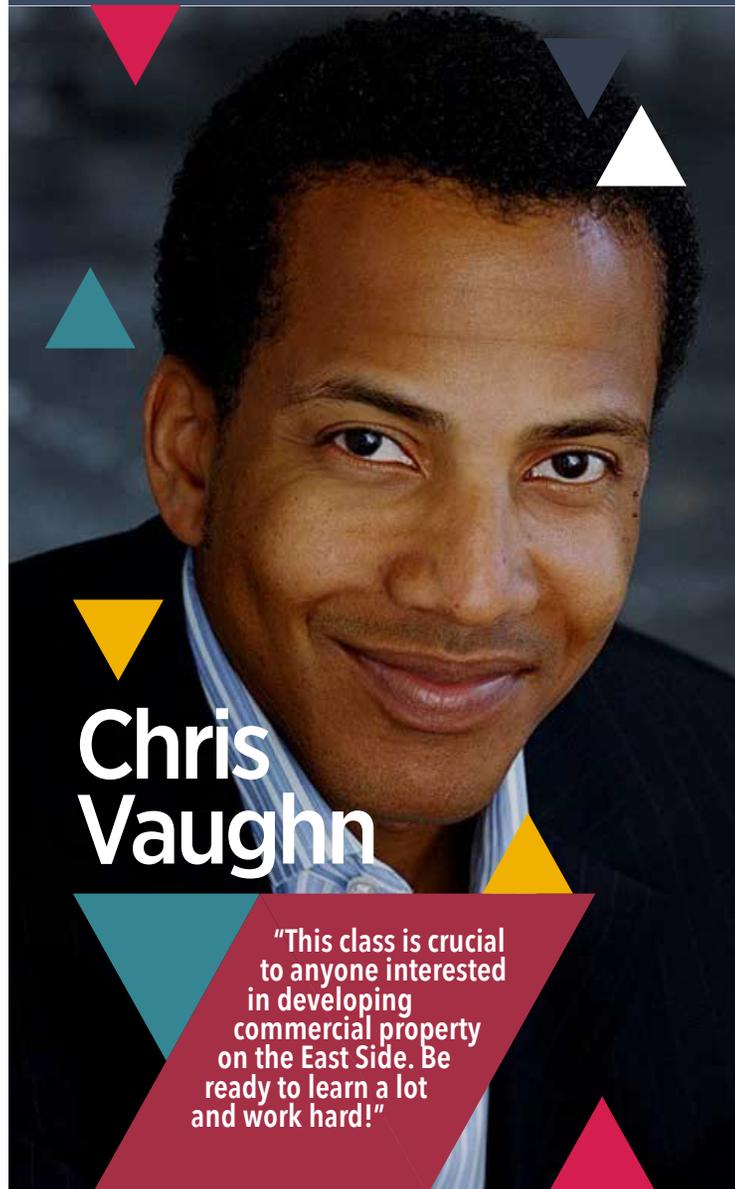




# COMMUNITY-BASED REAL ESTATE Development Training Graduate



**Chris  
Vaughn**

**"This class is crucial to anyone interested in developing commercial property on the East Side. Be ready to learn a lot and work hard!"**

**Chris Vaughn** recently returned to the East Side, to help take care of his father, after living in California for 23 years. A licensed real estate agent since 2018, he says he has always envisioned owning property on the East Side. Currently finishing up renovations on a mixed-use duplex, Chris already has his eyes set on purchasing his next duplex on the same block.

### **How did you learn about the CBREDT program?**

I learned about the CBREDT Program through my aunt who heard it about from Crystal Peoples-Stokes. This was just seven days after I got in town, and part of my plan was to either get my real estate license or just purchase property. My aunt didn't even know I was in town. She called me and said, "Oh, this thing is going on. This Real Estate Development Training Program. You should get involved, if only you were here." I was like, "Well, actually, I AM here. I came back to help Dad." Talk about the right timing!

### **Could you tell us about your building/project/goals?**

I am currently renovating my father's property by re-establishing a mixed-use duplex, which he had turned into a one-family house with a basement salon. My plan is to turn it back into a duplex, and refurbish and rent out the salon and both apartments. I want to make sure that the property I own is income-producing. When I purchase more property after I finish this project, I want to be sure all of my renters have the opportunity to rent-to-own. This will establish a different level of pride in ownership and care.

### **How will your project benefit the neighborhood in the East Side community?**

Number one, it will have a high standard and set a positive example. It will always be in good repair and people can see exactly the way a property should be taken care of. Plus, having a business inside a residential site, we can welcome the community to come in and get services. They can feel good about themselves and look good.

### **Would you recommend this program to others who hope to develop commercial property on the East Side?**

I definitely will recommend this class to people who want to develop property on the East Side. It's crucial. I also think that people who have interest in just real estate should take the class, because it could spark some more interest.

For information about the East Side Avenues' Community-Based Real Estate Development Training program, visit: [www.EastSideAvenues.org](http://www.EastSideAvenues.org)

