



2022 Community-Based Real Estate Development Training Class Schedule

Week No.	Tentative Date	Session	Virtual or In Person	Instructor(s)
1	Wednesday, March 2	Intro to CBREDT: class expectations, final project, student expectations	Virtual	T. Johnson and M. Hamilton
2	Wednesday, March 9	Development Process: multiple stages, risk, key terms, key partners	Virtual	D. Stebbins
2	Saturday, March 12	Urban Plan	Virtual	N/A
3	Wednesday, March 16	Early-Stage Analysis	Virtual	D. Stebbins
4	Wednesday, March 23	Design Consultants & Technical Development	Virtual	G. Howard
4	Saturday, March 26	Intro to Excel / Intro to Financial Modeling	In Person	M. McAfee
5	Wednesday, March 30	Feasibility Analysis	Virtual	J. LiPuma
6	Wednesday, April 6	Construction Means & Methods 1	Virtual	C. Hogan
6	Saturday, April 9	Small Scale Development	Virtual	B. Radle
7	Wednesday, April 13	Market Analysis	Virtual	J. LiPuma
8	Wednesday, April 20	Structuring Deals	Virtual	S. Yalamanchili and D. Alexander
8	Saturday, April 23	Financial Modeling 1	In Person	M. McAfee
9	Wednesday, April 27	Raising Capital 1 and Role of Personal Credit	Virtual	R. Woods & Consumer Credit
10	Week of May 4	Student Presentations of Market Analysis and Project Overview	Virtual	J. LiPuma
10	Saturday, May 7	Sales, Leasing, & Property Management	Virtual	M. Winship

11	Wednesday, May 11	Permitting & Entitlements	Virtual	A. Walters
12	Wednesday, May 18	Environmental Assessments	Virtual	A. Klemik
12	Saturday, May 21	Understanding and Preparing for Guarantees	Virtual	W. Vogel and J. Yots
13	Wednesday, May 25	Forming Partnerships and Joint Ventures	Virtual	TBD
14	Wednesday, June 1	Architecture & Design	Virtual	G. Bird
15	Wednesday, June 8	Construction Means & Methods 2	Virtual	C. Hogan
15	Saturday, June 11	Financial Modeling 2	In Person	M. McAfee
16	Wednesday, June 15	Raising Capital 2	Virtual	R. Rodgers and J. Yots
17	Wednesday, June 22	Risk Management	Virtual	D. Kohane
17	Saturday, June 25	Construction Tour	Virtual	N/A
18	Wednesday, June 29	Stakeholder Engagement	Virtual	S. White
19	Wednesday, July 6	Final Project Overview and Communications Coaching	Virtual	T. Johnson
19	Saturday, July 9	Financial Modeling 3 (Work session)	In Person	M. McAfee
20	Wednesday, July 13	Getting to Yes With Financing (Formerly Meet-a-Lender)	In Person	
21	Wednesday, July 20	Working Sessions	Virtual	
22	Week of July 27	Presentations	Virtual	
23	Wednesday, August 3	Graduation	TBD	